

## Division of Finance & Management

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## RFP #2863

## Inquiries Submitted Regarding with South Department of Transportation (SDDOT) Responses

1. Will you accept a digitally submitted RFP response (e.g. via email) or are all responses required to be printed and mailed in?

SDDOT Response: No, all responses must be printed and mailed in.

2. Can we submit the proposals via email?

SDDOT Response: No. Please see the submittal requirements in the RFP for details.

3. Has the State of South Dakota worked with a 3rd party or consultant in the preparation of this RFP? Who?

SDDOT Response: N/A

4. Has the State of South Dakota seen any demonstrations or had any meetings with any vendors in the last 2 years where a technology or consulting service has been presented that is similar to any portion of the scope of this RFP? If so, can you please list the vendor(s) that presented to the State.

SDDOT Response: N/A

5. What security controls certifications does the State accept or require for the SaaS / Hosted environment? (e.g. FedRamp, etc)

SDDOT Response: See statement regarding security clauses..

6. Section 7.0 describes the assessment and evaluation process the State will use. Included in this section it states that "subjective judgement" will be used. Without transparent and equal evaluation guarantees, how do we know that the State doesn't already have a preferred vendor in mind for this work?

SDDOT Response: We do not have a preferred vendor in mind.

7. Section 7.1 states that the State will determine if a proposal meets the "mandatory requirements stated in the Request for Proposal". Please highlight which requirements are mandatory. We do not see any indication of which requirements are mandatory and which are non-mandatory.

SDDOT Response: The "mandatory requirements" refer to the proposal submission requirements.

- 8. Section 7.1.7 uses the phrase "special project constraints". Can you please describe what this means and provide examples?
  - SDDOT Response: We are looking for examples of your company's demonstrated ability to respond to special or unforeseen circumstances.
- 9. Can you please describe what you mean by "Availability to the project locale" and "Familiarity to the project locale" in section 5.3N, 5.3O, 7.1.4, 7.1.5? Are you referring to physical proximity of a company or resource, resource availability (regardless of physical proximity), work history of a company, work history of an individual resource, etc.
  - SDDOT Response: Explain how your company's knowledge of South Dakota will enable you develop an appropriate system and your company's availability that will enable you to deploy and support the system once established.
- 10. Can we use resources that are physically located outside the US in delivery of any aspect of this RFP scope?
  - SDDOT Response: See Offshore Services section.
- 11. Would the South Dakota DOT consider allowing a vendor to bid only on the asset management OR the grants management portion of this RFP? We notice that in 1.2.3 Description of Components you refer to them separately.
  - SDDOT Response: Yes, you may submit a proposal on only one component.
- 12. Appendix B Starting On Page 40 requires us to fill out a grid, can you provide the word or excel document for pages 40 through 67 to help us transpose our answers easier for our response?
  - SDDOT Response: See attached document.
- 13. I realize as the vendor we are supposed to provide an implementation schedule and plan but do you have a goal for when you want to be using the new Asset and Grant Management Software in a live production environment?
  - SDDOT Response: Our timetable is dependent on what the vendor proposes.
- 14. Can you list out the total number of grant programs needed to be included in the system?
  - SDDOT Response: South Dakota is a designated recipient of all FTA funding programs.
- 15. Do you want all programs to be included in the system or do you want to start with just one pilot program for final system acceptance before adding any and all programs?
  - SDDOT Response: Please include all programs that would be required to fulfil the scope of work.
- 16. Can you list out the total number of forms that need to be configured into the system across all grant programs?
  - SDDOT Response: Answer is dependent on the system and its workflow.

17. Can you tell us if each of the grant programs follows the same workflow and uses the same form sets across all programs?

SDDOT Response: Your proposal should explain how the system will satisfy all requirements.

18. Do you have a budget range for the overall cost of the new system?

SDDOT Response: Nothing determined.

19. Whether companies from Outside USA can apply for this? (like, from India or Canada) SDDOT Response: Yes, but with some restrictions. See offshore services section.

## **OFFSHORE SERVICES**

The Consultant will not provide access to State data to any entity or person(s) located outside the continental United States that are not named in this Agreement without the written permission of the State. This restriction also applies to disaster recovery; any disaster recovery plan must provide for data storage entirely within the continental United States.

20. Whether we need to come over there for meetings? I

SDDOT Response: It is possible.

21. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

SDDOT Response: Yes, but with some restrictions. See offshore services section.

In regard to proposed security clauses:

SDDOT Response: The vendors that intend to submit a proposal need to identify terms of the agreement that are issues for them and explain why. When the proposals are received it will be the responsibility of DOT and BIT to review those concerns as part of evaluating the proposals.

22. US only for data storage - We can not agree to this as we are an Israeli entity and do process data by our Israeli entity and also use subprocessors that we do not contractually limit to the US only. While AWS in the US is our primary data center - which relates to data storage because we are an Israeli entity we can not agree to US only.

SDDOT Response: See statement regarding security clauses.

23. We can not agree to any access to source code.

SDDOT Response: See statement regarding security clauses.

24. We would not agree to your team testing our code in a test center as we are a SaaS solution.

SDDOT Response: See statement regarding security clauses.

25. We cannot allow for scanning as this ties into the source code.

SDDOT Response: See statement regarding security clauses.

26. On page 7 under section 2.16 the RFP states the following: Contractor hereby acknowledges and agrees that all reports, plans, specifications, technical data, miscellaneous drawings, software system programs and documentation, procedures, or files, operating instructions and procedures, source code(s) and documentation, including those necessary to upgrade and maintain the software program, and all information contained therein provided to the State by the Contractor in connection with its performance of services under this Agreement shall belong to and is the property of the State and will not be used in any way by the Contractor without the written consent of the State. Papers, reports, forms, software programs, source code(s) and other material which are a part of the work under this Agreement will not be copyrighted without written approval of the State.

We ask for an exception or exclusion for the highlighted portion as Agate Software owns the source code of our grant management system as it's a proprietary program. Agate will include a license agreement with language as part of our response but the advertisement of invitation for bids states all inquiries, request for clarifications and <u>request for exclusions</u> or alternates must be received by 5:00 p.m. CT August 4,2022 so we simply wanted to see if we could exclude the state owning the source code.

SDDOT Response: See statement at top.